

Red Hat Honors 2015 North American Partner Award Winners

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Award recipients recognized for delivering innovative open source solutions

NEW ORLEANS--(BUSINESS WIRE)-- 2016 RED HAT NORTH AMERICA PARTNER CONFERENCE - Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced the winners of its 2015 Red Hat North America Partner Awards. The winners were recognized at Red Hat's North America Partner Conference, which concluded today in New Orleans.

The awards honor Red Hat commercial and public sector partners for developing innovative solutions to meet customer needs and business challenges. The honorees were recognized for impressive solutions in the following categories: Cloud Partner of the Year; Industry Solution Partner of the Year; Distributor of the Year; High Volume Partner of the Year; Innovation Partner of the Year; Middleware Solutions Provider Partner of the Year; Middleware Global Systems Integrator of the Year; Partner of the Year; Canadian Partner of the Year; Rising Star Partner of the Year; Catalyst Partner of the Year; and System Integrator Partner of the Year.

The winners of the 2015 Red Hat North America Partner Awards are:

Cloud Partner of the Year

Honoring a partner whose collaboration has enabled exceptional cloud adoption for Red Hat.

Commercial: SoftLayer Technologies, Inc., an IBM Company

Public Sector: Booz Allen Hamilton

Industry Solution Partner of the Year

Honoring a Red Hat partner who has significantly impacted the industry with Red Hat solutions.

Nuage Networks from Nokia

Distributor of the Year

Honoring partners whose distributorships enabled exceptional sales growth of Red Hat solutions.

Commercial: SYNEX Corporation

Public Sector: Carahsoft Technology Corp.

High Volume Partner of the Year

Honoring a Red Hat partner that has demonstrated the highest level of commitment through their engagements and investment with Red Hat.

SHI International Corp.

Innovation Partner of the Year

Honoring a Red Hat partner whose collaboration with Red Hat has enabled innovative opportunities over the past year.

Accenture

Middleware Solutions Provider Partner of the Year

Honoring Red Hat partners whose collaboration has enabled exceptional middleware solutions sales growth for Red Hat.

Commercial: Shadow-Soft LLC

Public Sector: DLT Solutions

Middleware Global Systems Integrator of the Year

Honoring a Red Hat partner whose middleware system integrator capabilities have enabled exceptional integration of Red Hat solutions.

Tata Consultancy Services

Partner of the Year

Honoring the Red Hat partners that have experienced the greatest growth and had the most significant impact on Red Hat's business.

Commercial: IBM Global Technology Services

Public Sector: DLT Solutions

Canadian Partner of the Year

Honoring a Canadian Red Hat partner that has experienced the greatest growth and had the most significant impact on Red Hat's business in Canada.

HighVail Systems, Inc.

Rising Star Partner of the Year

Honoring Red Hat partners whose collaboration with Red Hat has enabled exceptional growth over the past year.

Commercial: Forsythe Solutions Group, Inc.

Public Sector: Fierce Software

Catalyst Partner of the Year

Honoring a Red Hat partner with the greatest success in delivering total solutions to customers through unique partnerships with Red Hat and other ecosystem partners.

immixGroup, Inc.

System Integrator Partner of the Year

Honoring Red Hat partners whose system integrator capabilities have enabled enterprise integration of Red Hat solutions.

Commercial: Wipro Limited

Public Sector: General Dynamics Corp.

Supporting Quote

Mark Enzweiler, senior vice president, Global Channel Sales and Alliances, Red Hat

"A large part of Red Hat's success is driven through our channel partner program, and we are proud to recognize some of those partners with our Red Hat North American Partner Awards. Congratulations to this year's award recipients, and a special thank you to all of our partners for helping us deliver the innovative solutions our customers need."

Additional Resources

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Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the ability of the Company to compete effectively; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; delays or reductions in information technology spending; the effects of industry consolidation; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to

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